

CANADA MORTGAGE AND HOUSING CORPORATION

Date Released: Second Quarter 2012

## Housing Starts Decreased in the First Quarter of 2012

The Prince Edward Island economy performed relatively well throughout 2011. Strong in-migration, especially to the capital region, provided a boost to many aspects of the economy. The housing sector in particular, has been a key beneficiary of this

population growth. In addition, total employment in 2011 surpassed the previous record high set in 2010 by more than two per cent. However, due to the strength of in-migration the labour force growth outpaced the increase in employment, with the net result being an overall increase in the unemployment rate.

#### Housing Starts Decreased in the First Quarter First Quarter Housing Starts 2003 - 2012 120 100 Scarts 80 Total 60 48 39 40 20 2004 2005 2006 2008 2009 2010 Starts 2003-2012 IQ Average

Source: CMHC

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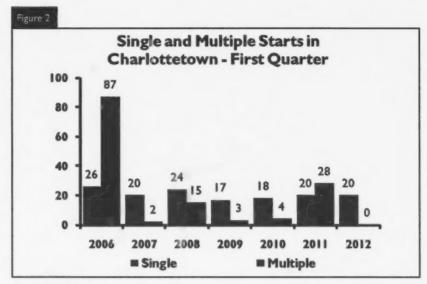
Housing market intelligence you can count on



Migration to the Capital region has been a positive factor for housing over the past four years but expectations point to a slowing of positive netmigration in 2012. Since 2006 there has been a steady and increasing inflow of people from international locations, culminating in a record level of almost 1,800 new immigrants in 2010. Results for 2011 are expected to be similar to 2010. This primarily benefited the capital region as the majority of people are settling in the Charlottetown area. This trend provided support to the local housing market, and specifically the rental market. However, with the nominee program coming to an end, it is expected that international migration will slow in 2012.

At the same time as international immigration is slowing, the level of out-migration to the rest of Canada is on the rise. The draw of the West is not new in the Maritime Provinces, as residents have been moving westward in search of employment for many years. While employment opportunities in the West decreased during the economic downturn and people returned, this trend has once again reversed with the resurgence in the price of oil. As such, it is expected that out-migration, especially among the 18-24 year old age category, will increase in 2012 as people are once again attracted westward by employment opportunities and higher wages.

The Charlottetown housing market recorded the third consecutive year of strong multiple starts in 2011, driven primarily by apartment units. This pushed total housing starts to the second highest level since 1989. A number of factors have been very positive for the sector, including historically low interest rates, near record level employment and above average in-migration to the area. All three of these factors are expected



Source: CMHC

to be less supportive this year and will limit growth in the housing sector in 2012. The most obvious change will be a reduction in multiple unit construction as rental starts return to the average levels observed over the past decade.

During the first quarter of 2012 total housing starts were lower than what was reported in 2011, due to a reduction in apartment style construction. There were 20 total housing starts in the quarter compared to 48 units last year. Single-detached construction recorded 20 new starts in both 2011 and 2012, while no multiple units were recorded in 2012 compared to 28 units in 2011.

Results from the four sub-markets were mixed during the first quarter. Single-detached starts were up substantially in the Stratford area, but down in the remaining three submarkets when compared to 2011. There were no multiple starts in Charlottetown City in the first quarter of 2012, well below of last year's level of 28 units.

Favorable market conditions for new home construction will soften during 2012. Marginal increases in mortgage rates have begun, migration into the Charlottetown area is expected to ease from the highs of last year, and employment growth will be less significant than in 2011. Single-detached starts are expected to remain near 2011 levels but rental construction will drop to more sustainable levels. However, even with the drop in multiple unit starts, there are a number of projects in early stages of approval and development that will keep construction near the ten year average level.

The Summerside housing market is beginning the year on a similar note to that of the Capital region. Single-detached housing starts, which are traditionally low in the first quarter, recorded no new units compared to four units in 2011. There were no houses on the market which were completed and unabsorbed at the end of the first quarter, so there is no inventory of new homes in the Summerside CA.

#### Average New Home Price Increased

After posting a slight decline last year, the average price of a new home in the Charlottetown CA reached a new record high in the first quarter of 2012. In the Charlottetown CA, the average price of a new home rose to \$269,447 from \$232,757 last year. New homes in the Stratford area rose to \$315,436 from \$247,692. Consumer preferences continue to be the main contributor to the current average price level. More elaborate, larger and higher-end homes are driving the new home prices to record highs.

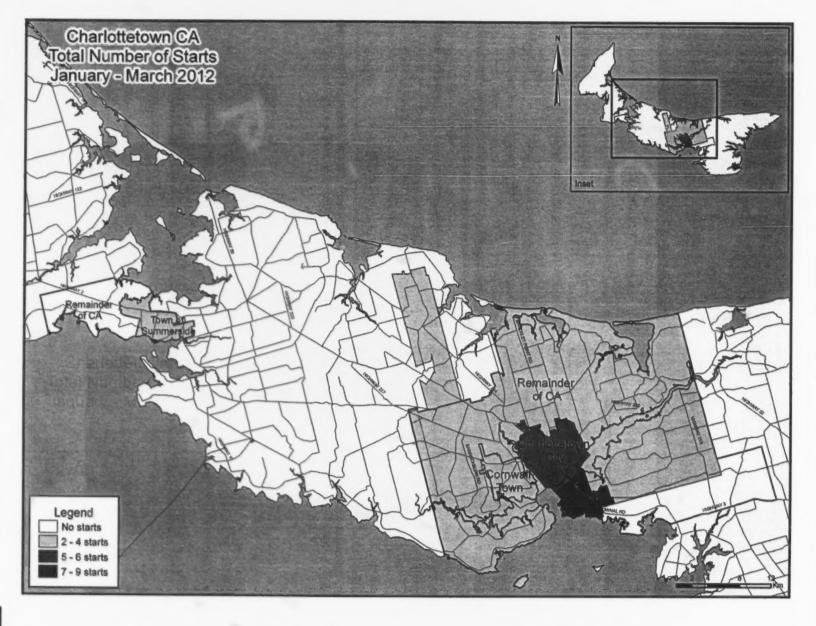
Average MLS® Sales and Prices Increased in the First Quarter

Overall, the resale market for the Charlottetown area posted increases from the 2011 levels during the first quarter. Total MLS® sales rose to 173 units compared to 126 units in the same period of 2011. The resale market peaked in 2007 as far as the number of sales is concerned, but the market has remained relatively stable near the ten-year average.

First quarter sales in the Charlottetown area easily exceeded the level recorded during the first three months of 2011. The largest percentage increase in sales was reported in District 4 (Charlottetown) where sales rose by 86 per cent to 67 units. District 6 also posted an increase of 43 per cent to 30 units in the first quarter of 2012. MLS® sales during the first quarter of 2012 were down by 16 and 11 per cent in Districts 5 and 7, respectively.

The average MLS® sale price increased in the first quarter, with three of the

four submarkets recording an increase from the levels set in 2011. Overall, the average sale price in the Charlottetown area increased by approximately 19 per cent to \$196,706. The average MLS® sale price for District 7 (Stratford) increased by 40 per cent to \$257,982. Stratford has again become the most expensive submarket within the Charlottetown area.



#### HOUSING NOW REPORT TABLES

#### Available in ALL reports:

- I Housing Activity Summary of CMA
- 2 Starts by Submarket and by Dwelling Type Current Month or Quarter
- 2.1 Starts by Submarket and by Dwelling Type Year-to-Date
- 3 Completions by Submarket and by Dwelling Type Current Month or Quarter
- 3.1 Completions by Submarket and by Dwelling Type Year-to-Date
- 4 Absorbed Single-Detached Units by Price Range
- 5 MLS® Residential Activity
- 6 Economic Indicators

#### **Available in SELECTED Reports:**

- 1.1 Housing Activity Summary by Submarket
- 1.2 History of Housing Activity (once a year)
- 2.2 Starts by Submarket, by Dwelling Type and by Intended Market Current Month or Quarter
- 2.3 Starts by Submarket, by Dwelling Type and by Intended Market Year-to-Date
- 2.4 Starts by Submarket and by Intended Market Current Month or Quarter
- 2.5 Starts by Submarket and by Intended Market Year-to-Date
- 3.2 Completions by Submarket, by Dwelling Type and by Intended Market Current Month or Quarter
- 3.3 Completions by Submarket, by Dwelling Type and by Intended Market Year-to-Date
- 3.4 Completions by Submarket and by Intended Market Current Month or Quarter
- 3.5 Completions by Submarket and by Intended Market Year-to-Date
- 4.1 Average Price (\$) of Absorbed Single-Detached Units

#### SYMBOLS

- n/a Not applicable
- \* Totals may not add up due to co-operatives and unknown market types
- \*\* Percent change > 200%
- Nil
- Amount too small to be expressed
- SA Monthly figures are adjusted to remove normal seasonal variation

		First	Quarter						
			Ownership	Р			Rental		
	F	reehold		Cone	dominium				Total*
	Single							oc & Other	Total
STARTS	•							Contract of the Contract of th	
Q1 2012	20	0	0	0	0	0	0	0	20
QI 2011	20	4	3	0	0	0	0	21	48
Cithories	00) =	-100.0	-1000		33	11.5	1.1	11000	58
Year-to-date 2012	20	0	0	0	0	0	0	0	20
Year-to-date 2011	20	4	3	0	0	0	0	21	48
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Q1 2011	51	12	10	0	5	0	0	120	198
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Q1 2011	33	8	3	0	10	0	0	40	94
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Year-to-date 2012	44	10	9	0	0	0	2	66	13
Year-to-date 2011	33	8	3	0	10	0	0	40	94
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QI 2011	37	4	- 1	0	10	40	0	47	13
Ti Change	27	125.0		7/2	-100.0	-100.0	n/R	21	-77
Year-to-date 2012	38	9	7	0	0	0	2	48	10-
Year-to-date 2011	37	4	1	0	10	40	0	47	13
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		First	Quarter :						
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	Single					ther Sen		ther	Total
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Year-to-date 2011	3	4	8	0	0	0	0	0	15
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Q1 2012	2	0	6	0	0	0	0	18	26
Q1 2011	3	6	8	0	0	0	0	8	2.
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QI 2011	2	0	0	0	0	0	0	6	
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Year-to-date 2012	3	0	0	0	0	0	3	6	- 1
Year-to-date 2011	2	0	0	0	0	0	0	6	
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Q1 2011	0	0	0	0	0	0	0	0	
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ABSORBED								-	
Q1 2012	0	0	0	0	0	0	0	0	
Q1 2011	0	0	0	0	0	0	0	0	
% Change	n/a	nfa	n/a	74	11/2	27/2	In/A E	IVS.	10
Year-to-date 2012	0	0	0	0	0	0	0	0	
Year-to-date 2011	0	n/a	0	0	0	0	0	0	n)

		First	Quarter						
			Ownershi	P			Rental		
	Fr	eehold		Cond	lominium		Rental		
								\$2.00 M	Total*
STARTS									je poprava potrava
Q1 2012	5	0	0	0	0	0	0	0	
Q1 2011	7	4	0	0	0	0	0	21	3.5
Stratford Town	THE RES						0	41	3.
Q1 2012	9	0	0	0	0	0	0	0	9
Q1 2011	2	0	0	0	0	0	0	0	2
Cornwall Town			100					-	-
QI 2012	2	0	0	0	0	0	0	0	2
Q1 2011	4	0	0	0	0	0	0	0	4
Remainder of the CA			200						
Q1 2012	4	0	0	0	0	0	0	0	4
QI 2011	7	0	0	0	0	0	0	0	7
Charlettetown CA								TE	155
Q1 2012	20	0	0	0	0	0	0	0	20
Q1 2011	20	4	3	0	0	0	0	21	48
UNDER CONSTRUCTION									tions in large
Charlottelovin City OI 2012	12	4							and a series of the series of
Q1 2012 Q1 2011	13	12	0	0	0	0	0	81	98
Stratford Town	12	12	0	0	0	0	0	78	102
Q1 2012	19	4	6	0	0		-		100
Q1 2011	16	0	10	0	5	0	0	71	100
Cornwall Town	10	U	10	U		U	0	38	67
Q1 2012	7	2	4	0	0	0	0	0	13
Q1 2011	9	0	0	0	0	0	0	0	9
Remainder of the CA				0	0	0	0	U	,
Q1 2012	19	2	0	0	0	0	0	0	21
QI 2011	14	0	0	0	0	0	0	4	18
Charlottetown CA			The same						10
Q1 2012	58	12	10	0	0	0	0	152	232
Q1 2011	51	12	10	0	5	0	0	120	198

Control of the Contro		First	Quarter						
			Ownershi	Р			Rental		
	Fre	eehold		Cond	dominium		rtental		
	Single				w and A	ph or Ser		other	Total*
COMPLETIONS									Salaman and
Glariott Som Gra	telebra o timbrolina propositioni propar palabase film	to place it its little it is not	grande and September						
Q1 2012	14	4	7	0	0	0	2	48	75
Q1 2011	10	6	3	0	0	0	0	36	75 55
Strational Town									
Q1 2012	17	2	2	0	0	0	0	18	39
Q1 2011	9	2	0	0	10	0	0	0	21
Communit Town									
Q1 2012	7	2	0	0	0	0	0	0	9
Q1 2011	2	0	0	0	0	0	0	0	2
Remainder of the CA	- 6		3						-
Q1 2012	6	2	0	0	0	0	0	0	8
QI 2011	12	0	0	0	0	0	0	4	16
Charlottetown CA		35 - 5						356	2500
Q1 2012	44	10	9	0	0	0	2	66	131
Q1 2011	33	8	3	0	10	0	0	40	94
COMPLETED & NOT	ABSORBED		Promote make m			and the State of the second	and the Louis	on Latina Land Control	Scotlanda.
Charletterawn City		ettimitempe et (E)	and the second	and the same of th					
Q1 2012	3	7	4	0	0	8	0	2	24
Q1 2011	7	10	7	0	0	8	0	33	65
Straitford Town	A							-	
Q1 2012	6	0	0	0	0	0	0	18	24
Q1 2011	5	3	- 1	0	0	0	0	0	9
Cornwall Town	T.		- 1 U.S						
Q1 2012	- 1	2	0	0	0	0	0	0	3
Q1 2011	4	0	0	0	0	0	0	0	4
Remainder of the CA									USES!
Q1 2012	0	0	0	0	0	0	0	0	0
Q1 2011	5	0	0	0	0	0	0	0	5
Charlottetown C4			8834						
Q1 2012	10	9	4	0	0	8	0	20	51
Q1 2011	21	13	8	0	0	8	0	33	83

	Table I.I: I		Activity :		by Subm	narket		i series en est	
			Owne	rship			Rental		
		Freehold		C	ondominium				Total*
	Suddie (S							gr. a. Diher	Total
ABSORBED									(Mariana)
Q1 2012	14	5	3	0	0	0	2	48	72
Q1 2011	8	2	0	0	0	40	0	43	93
Strukturo Town	3 - 3 - 3 - C			27 5					
QI 2012	11	2	4	0	0	0	0	0	17
Q1 2011	13	2	1	0	10	0	0	0	26
Cornwall Town				0				1	
Q1 2012	7	0	0	0	0	0	0	0	7
QI 2011	6	0	0	0	0	0	0	0	6
Remainder of the CA									
Q1 2012	6	2	0	0	0	0	0	0	8
Q1 2011	10	0	0	0	0	0	0	4	14
Missio retown @A.									
Q1 2012	38	9	7	0	0	0	2	48	104
Q1 2011	37	4	1	0	10	40	0	47	139

			2002 - 20	11					
			Owners	hip			Renta	,	
	F	reehold		Co	ondominium		Kena		Tanti
	Single							Apr. &	Total*
2011	201	44	20	0	0	0	8	261	534
% Change	-19.6	4.8	-42.9	n/a	n/a	n/a	n/a	36.6	3.1
2010	250	42	35	0	0	0	0	191	518
% Change	-6.7	-8.7	0.0	n/a	-100.0	-100.0	-100.0	-21.4	-22.6
2009	268	46	35	0	19	46	12	243	669
% Change	-4.3	15.0	59.1	n/a	n/a	sjoje	-40.0	tek	57.0
2008	280	40	22	0	0	13	20	51	426
% Change	-5.1	-37.5	n/a	n/a	n/a	8.3	n/a	121.7	8.1
2007	295	64	0	0	0	12	0	23	394
% Change	6.9	45.5	n/a	n/a	n/a	-50.0	-100.0	-80.7	-15.6
2006	276	44	0	0	0	24	4	119	467
% Change	-8.3	-50.6	-100.0	n/a	-100.0	n/a	-75.0	Ank:	4.2
2005	301	89	6	0	3	0	16	33	448
% Change	-9.1	64.8	-71.4	n/a	n/a	n/a	-65.2	-13.2	-8.6
2004	331	54	21	0	0	0	46	38	490
% Change	6.8	-3.6	4ok	n/a	n/a	n/a	35.3	-50.6	1.4
2003	310	56	6	0	0	0	34	77	483
% Change	11.9	115.4	n/a	n/a	n/a	n/a	-59.0	4.1	4.8
2002	277	26	0	0	0	0	83	74	461

Source: CMHC (Starts and Completions Survey)

	Table 2: S	tarts	by Subn First Q			wellin	g Type	and the second seco	and Fritzent Karten and		
	Single		Sem	i	Row		Apt. & C	ther		Total	
Submarket	Q1 2012 Q1									Q1 2011	
Charlottetown City	5	7	0	4	0	3	0	21	5	35	-85.7
Stratford Town	9	2	0	0	0	0	0	0	9	2	66
Cornwall Town	2	4	0	0	0	0	0	0	2	4	-50.0
Remainder of the CA	4	7	0	0	0	0	0	0	4	7	-42.9
Entrolled west	20	20	-0		101	100	10 m		100	THE SALE	

	Table 2.	: Start	s by Sub January			Dwell	ing Typ	e			
	Sing	gle	Ser	ni	Ro	w	Apt. &	Other		Total	
Submarket	2012		01/11D					2011		7/10	Change
Charlottetown City	5	7	0	4	0	3	0	21	5	35	-85.7
Stratford Town	9	2	0	0	0	0	0	0	9	2	64
Cornwall Town	2	4	0	0	0	0	0	0	2	4	-50.0
Remainder of the CA	4	7	0	0	0	0	0	0	4	7	-42.9
Europe con ca	3/4	4(0)	10	1	- 5	E 2	11	71	- 20	-48	THE SEC

Source: CMHC (Starts and Completions Survey)

	Table 3: Con	npleti	ons by Sul First Qu			y Dwe	elling Ty	pe			
	Single		Semi		Row		Apt. & (	Other		Total	
Submarket	01/2012 Q					1 2011		21 2011	Q12012	Q1 2011	
Charlottetown City	14	10	6	6	5	3	50	36	75	55	36.4
Stratford Town	17	9	2	2	0	10	20	0	39	21	85.7
Cornwall Town	7	2	2	0	0	0	0	0	9	2	100
Remainder of the CA	6	12	2	0	0	0	0	4	8	16	-50.0
(C) (Viennam / L)	- 11	= 16	7	- 0		13	-1/1	-,0	101	53	1 377

	Table 3.1: Co	omplet			rket and h 2012	by Dw	elling 1	Гуре			e
	Sing	le	Ser	ni	Ro	w	Apt. &	Other		Total	
Submarket	A-110 m	7(H2)	2012	7/110 2014	2012	2011		711D 2011	2012	2011	
Charlottetown City	14	10	6	6	5	3	50	36	75	55	36.4
Stratford Town	17	9	2	2	0	10	20	0	39	21	85.7
Cornwall Town	7	2	2	0	0	0	0	0	9	2	***
Remainder of the CA	6	12	2	0	0	0	0	4	8	16	-50.0
Greiter van 34	4	131	12		. 3	21	70	1 40	31	194	233.4

Source: CMHC (Starts and Completions Survey)

				Firs	t Quai	rter 20	012						
					Price Ra	anges							
Submarket	< \$100	000			\$150,0 \$199,9		\$200,0 \$249,	-	\$250,0	00 +	Total	Median Price (\$)	Average Price (\$)
	Sulmate 1												
Charle thorn (Th)				and the same	J		di matrico de deputation	rana de estat as major as a series	1. 19 Jun 19				
Q1 2012	0	0.0	0	0.0	5	35.7	4	28.6	5	35.7	14	234,950	235,893
QI 2011	0	0.0	0	0.0	2	25.0	4	50.0	2	25.0	8		-
Year-to-date 2012	0	0.0	0	0.0	5	35.7	4	28.6	5	35.7	14	234,950	235,893
Year-to-date 2011	0	0.0	0	0.0	2	25.0	4	50.0	2	25.0	8		-
Section Claws													
Q1 2012	0	0.0	0	0.0	0	0.0	3	27.3	8	72.7	- 11	275,000	315,436
Q1 2011	0	0.0	0	0.0	4	30.8	4	30.8	5	38.5	13	240,000	247,692
Year-to-date 2012	0	0.0	0	0.0	0	0.0	3	27.3	8	72.7	11	275,000	315,436
Year-to-date 2011	0	0.0	0	0.0	4	30.8	4	30.8	5	38.5	13	240,000	247,692
(remind from													
Q1 2012	1	14.3	0	0.0	2	28.6	1	14.3	3	42.9	7		-
Q1 2011	0	0.0	0	0.0	2	33.3	3	50.0	1	16.7	6	***	
Year-to-date 2012	1	14.3	0	0.0	2	28.6	- 1	14.3	3	42.9	7		-
Year-to-date 2011	0	0.0	0	0.0	2	33.3	3	50.0	1	16.7	6	-	-
Remainder at this CA													
Q1 2012	0	0.0	0	0.0	3	50.0	1	16.7	2	33.3	6		-
Q1 2011	0	0.0	0	0.0	2	20.0	6	60.0	2	20.0	10	215,000	228,000
Year-to-date 2012	0	0.0	0	0.0	3	50.0	1	16.7	2	33.3	6	-	
Year-to-date 2011	0	0.0	0	0.0	2	20.0	6	60.0	2	20.0	10	215,000	228,000
Charlottetown EA													
Q1 2012	1	2.6	0	0.0	10	26.3	9	23.7	18	47.4	38	244,450	269,447
Q1 2011	0	0.0	0	0.0	10	27.0	17	45.9	10	27.0	37	220,000	232,757
Year-to-date 2012	1	2.6	0	0.0	10	26.3	9	23.7	18	47.4	38	244,450	269,447
Year-to-date 2011	0	0.0	0	0.0	10	27.0	17	45.9	10	27.0	37	220,000	232,757

Source: CMHC (Market Absorption Survey)

	The Employ (F)	rst.Ouarter 20	12 months	L	rst Quarter 20	11			
Submarket	Sales	Average Sale Price (\$)	New Listings	Sales	Average Sale Price (\$)	New Listings	Sales	Average Sale Price (\$)	New Listings
Durkinow-n CA*	_ 13	19/6/2005	2.6	1777	3.70	172	117,130	1976	7257
District 4	67	192,838	78	36	165,263	63	86.1%	16.7%	23.8%
District 5	32	174,622	48	32	143,500	41	-15.6%	21.7%	17.19
District 6	30	157,818	50	21	168,481	36	42.9%	-6.3%	38.99
District 7	33	257,982	70	37	183,837	57	-10.8%	40.3%	22.89
unimal side Chamber	and was properly	192.077	184		45,856	randonialista			and Ada
	222	136,864	230,		(C. J.s.)	2000		16.291	-to-sylve(
	T. Secure	स्थानकन्द्रशक्त यो।	Keparan Ander	Market graf	Chemicality)	A 1477 17 17 16 18 18	BE TO VILLE	图念《包括图表》	41 10 14
Submarket	Sales	Average Sale Price (\$)	New Listings	Sales	Average Sale Price (\$)	New Listings	Sales	Average Sale Price (\$)	New Listings
hatkourseen EA	178	196,706	:46	ri.	165,246	101	14 14	15,415	74.68
District 4	67	192,838	78	36	165,263	63	86.1%	16.7%	23.89
District 5	27	174,622	48	32	143,500	41	-15.6%	21.7%	17.19
District 6	30	157,818	50	21	168,481	36	42.9%	-6.3%	38.99
			70	37	102 027	6.7	10.00/	40.39	33.00
District 7	33	257,982	70	37	183,837	57	-10.8%	40.3%	22.89
District 7	33	192.077	70	37	183,837	5/	-10.8%	~574.676	P. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1.

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\*\*District 4: Charlottetown City, Spring Park & West Royalty

\*\*District 5: Sherwood, Parkdale, East Royalty & Hillsborough Parks

\*\*District 6: Cornwall, North River & Winsloe

\*\*District 7: Bunbury, Southport, Crossroads, Keppoch, Kinlock, Tea Hill, Alexandra to Cherry Valley

Source: PEI Real Estate Association

Table 6: Economic Indicators First Quarter 2012										
		Interest Rates					Prince Edward Island Labour Market			
		P&I Per	Mortage Rates (%)		NHPI, Total, Charlottetown	CPI, 2002	Employment	Unemployment	Participation	Average Weekly
		\$100,000	l Yr. Term	5 Yr. Term	CMA 2007=100	=100	SA (,000)	Rate (%) SA	Rate (%) SA	Earnings (\$) (P.E.I.)
2011	January	592	3.35	5.19	100.0	119.7	70.7	11.3	67.3	
	February	607	3.50	5.44	101.5	120.6	70.5	11.5	67.3	699
	March	601	3.50	5.34	101.5	121.7	71.8	11.2	68.2	700
	April	621	3.70	5.69	101.7	122.7	71.5	11.3	67.8	706
	May	616	3.70	5.59	102.1	123.3	71.6	11.8	68.2	707
	June	604	3.50	5.39	102.1	122.7	71.9	12.2	58.7	703
	July	604	3.50	5.39	103.4	122.7	72.1	11.4	68.2	701
	August	604	3.50	5.39	103.4	123.2	72.2	11.4	68.1	704
	September	592	3.50	5.19	103.2	123.1	73.3	11.4	69.1	710
	October	598	3.50	5.29	103.5	123.3	71.9	11.2	67.7	715
	November	598	3.50	5.29	103.5	123.4	72.7	11.2	68.4	724
	December	598	3.50	5.29	103.5	122.7	73.4	11.2	69.1	734
2012	January	598	3.50	5.29	103.3	122.9	72	12.2	68.8	737
	February	595	3.20	5.24	102.8	124.1	72.2	10.8	67.4	733
	March	595	3.20	5.24		124.8	72.0	11.3	67.4	722
	April									
	May									
	June									
	July									
	August									
	September								7	
	October									
	November									
	December									

<sup>&</sup>quot;P & I" means Principal and Interest (assumes \$100,000 mortgage amortized over 25 years using current 5 year interest rate)

Source: CMHC, adapted from Statistics Canada (CANSIM), Statistics Canada (CANSIM)

<sup>&</sup>quot;NHPI" means New Housing Price Index "CPI" means Consumer Price Index "SA" means Sessonally Adjusted

#### **METHODOLOGY**

#### Starts & Completions Survey Methodology

The Starts and Completions Survey is conducted by way of site visits which are used to confirm that new units have reached set stages in the construction process. Since most municipalities in the country issue building permits, these are used as an indication of where construction is likely to take place. In areas where there are no permits, reliance has to be placed either on local sources or searching procedures.

The Starts and Completions Survey is carried out monthly in urban areas with population in excess of 50,000, as defined by the 2006 Census. In urban areas with populations of 10,000 to 49,999, all Starts are enumerated in the last month of the quarter (i.e. four times a year, in March, June, September and December). In these centres with quarterly enumeration, Completion activity is modelled based on historical patterns. Monthly Starts and Completions activity in these quarterly locations are statistically estimated at a provincial level for single and multi categories. Centres with populations below 10,000 are enumerated on a sample basis, also in the last month of each quarter (i.e. four times a year, in March, June, September and December).

The Starts and Completions Survey enumerates dwelling units in new structures only, designed for non-transient and year-round occupancy.

Mobile homes are included in the surveys. A mobile home is a type of manufactured house that is completely assembled in a factory and then moved to a foundation before it is occupied.

Trailers or any other movable dwelling (the larger often referred to as a mobile home) with no permanent foundation are excluded from the survey.

Conversions and/or alterations within an existing structure are excluded from the surveys as are seasonal dwellings, such as: summer cottages, hunting and ski cabins, trailers and boat houses; and hostel accommodations, such as: hospitals, nursing homes, penal institutions, convents, monasteries, military and industrial camps, and collective types of accommodation such as: hotels, clubs, and lodging homes.

#### Market Absorption Survey Methodology

The Market Absorption Survey is carried out in conjunction with the Starts and Completions Survey in urban areas with populations in excess of 50,000. When a structure is recorded as completed, an update is also made as units are sold or rented. The dwellings are then enumerated each month until such time as full absorption occurs.

### STARTS AND COMPLETIONS SURVEY AND MARKET ABSORPTION SURVEY DEFINITIONS

A "dwelling unit", for purposes of the Starts and Completions Survey, is defined as a structurally separate set of self-contained living premises with a private entrance from outside the building or from a common hall, lobby, or stairway inside the building. Such an entrance must be one that can be used without passing through another separate dwelling unit.

A "start", for purposes of the Starts and Completions Survey, is defined as the beginning of construction work on a building, usually when the concrete has been poured for the whole of the footing around the structure, or an equivalent stage where a basement will not be part of the structure.

The number of units "under construction" as at the end of the period shown, takes into account certain adjustments which are necessary for various reasons. For example, after a start on a dwelling has commenced construction may cease, or a structure, when completed, may contain more or fewer dwelling units than were reported at start.

A "completion", for purposes of the Starts and Completions Survey, is defined as the stage at which all the proposed construction work on a dwelling unit has been performed, although under some circumstances a dwelling may be counted as completed where up to 10 per cent of the proposed work remains to be done.

The term "absorbed" means that a housing unit is no longer on the market (i.e. has been sold or rented). This usually happens when a binding contract is secured by a non-refundable deposit and has been signed by a qualified purchaser. The purpose of the Market Absorption Survey is to measure the rate at which units are sold or rented after they are completed, as well as collect prices.

#### **DWELLING TYPES:**

A "Single-Detached" dwelling (also referred to as "Single") is a building containing only one dwelling unit, which is completely separated on all sides from any other dwelling or structure. Includes link homes, where two units may share a common basement wall but are separated above grade. Also includes cluster-single developments.

A "Semi-Detached (Double)" dwelling (also referred to as "Semi") is one of two dwellings located side-by-side in a building, adjoining no other structure and separated by a common or party wall extending from ground to roof.

A "Row (Townhouse)" dwelling is a one family dwelling unit in a row of three or more attached dwellings separated by a common or party wall extending from ground to roof.

The term "Apartment and other" includes all dwellings other than those described above, including structures commonly known as stacked townhouses, duplexes, triplexes, double duplexes and row duplexes.

#### **INTENDED MARKET:**

The "intended market" is the tenure in which the unit is being marketed. This includes the following categories:

Freehold: A residence where the owner owns the dwelling and lot outright.

Condominium (including Strata-Titled): An individual dwelling which is privately owned, but where the building and/or the land are collectively owned by all dwelling unit owners. A condominium is a form of ownership rather than a type of house.

Rental: Dwelling constructed for rental purposes regardless of who finances the structure.

#### GEOGRAPHICAL TERMS:

A census metropolitan area (CMA) or a census agglomeration (CA) is formed by one or more adjacent municipalities centred on a large urban area (known as the urban core). The census population count of the urban core is at least 10,000 to form a census agglomeration and at least 100,000 to form a census metropolitan area. To be included in the CMA or CA, other adjacent municipalities must have a high degree on integration with the central urban area, as measured by commuting flows derived from census place of work data. CMAs and CAs contain whole municipalities or Census Subdivisions.

A "Rural" area, for the purposes of this publication, is a centre with a population less than 10,000.

All data presented in this publication is based on Statistics Canada's 2006 Census area definitions.

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